Make More Money in 2014

Career Mentor Worksheet Who are your Career Mentors?					
Questions to ask them:					
1. How much do you work?					
2. How much do you earn?					
3. How much were you earning 2 years ago?					
4. How much are you planning on earning in 2 years?					
5. What is your income strategy?					
6. What regular tasks that need to get done in your business do you do?					
7. What tasks do you have other people do?					
8. How much (a) time (b) money do you invest in your career/business/income training vs. your wellness training?					
In reflection, a sensible and wise approach would be to ask mentors in your industry who are consistently hitting <u>the income targets you want to hit</u> these questions:					
1. What do they know now that they wish they had known when they were at your stage of the game?					
2. Is there a faster way?					
3. How much is their overhead?					
4. What would they change if they could?					
5. What aspects of their work are they going to do more of in the future? What are they cutting back on?					
And if you like what you are hearing from this mentorAsk next:					
Who is your career coach?					

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<mark>Strategy Issues Worksheet</mark> Which of the 7 mistakes are you making? Write a sentence about it if this has shown up for you.
Mistake 1: You have amorphous goals. You don't set monthly income targets with action steps to meet them.
Mistake 2: You don't like your business model - but don't know the strategic steps to changing into one you'll like better.
Mistake 3: You've confused enlightenment and inner prosperity with business strategic.
Mistake 4: You've fallen into the "1 more certification" trap.
Mistake 5: You don't have a niche, an offer, a signature system, or the action steps to put that in place.
Mistake 6: You do know your niche and your system, but you don't know how to generate good leads or sell to your niche at a higher price point.
Mistake 6: You've hired a life coach or a business coach that doesn't have the income, the impact or the lifestyle you want.
Mistake 7: You don't have a coach or a community to help you get the guidance, the action steps, and the support you need to jump income brackets.

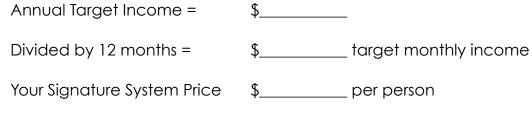
Make More Money in 2014

Annual Target Income =	\$				
Divided by 12 months =	\$ target monthly income				
How many hours a week do you want to work?					
What has been your income strategy in the past?					
What is working well?					
1.					
2.					
3.					
4.					
What isn't working well enou	gh?				
1.					
2.					
3.					
4.					

Make More Money in 2014

	ome Strategy Worksheet	
What is y	our income strategy for this year to hit your monthly income targets?	
What we	ould help you meet your monthly income targets?	
H	A guide who knows the way A better business model or strategy	
ň	More revenue streams	
ā	Niching my business	
	More people in my classes/workshops	
D	Taking my career online	
	Using technology better than I know how	
	Selling packages and trainings over \$1000 Creating my signature system	
Ц П	Creating my signature system Outsourcing tasks to free up my time	
ň	Being held accountable to my strategy	
ō	I don't really know	
	e top 3. Rewrite the top 3 from above in order.	
-	my income:	
(1)	I need	
(2)		
(3)	l need	
Who ca	n help you get your needs met?	
who is yo	our mentor/coach to implement this strategy?	
Are you	in a community that holds you accountable to your income goals?	
Do you r	need a better mentor/coach to make more money in 2014?	
	vant to be in a tight-knit community to help you reach your income goals?	

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of Clients/per month

\$_____ clients

Prospects	Roster	Biggest Challenges in
FIOSPECIS	KOSIEI	Filing Your Roster:

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